



## Customer success story

### Community banks

# Scaling smart:

## Oakwood Bank's IT evolution with Integris

Oakwood Bank, a Texas-based financial institution, embarked on a transformative journey to modernize its IT infrastructure and scale operations efficiently. With limited internal resources and a growing footprint – especially following its acquisition of the Community Bank of Snyder – the bank partnered with Integris to build a resilient, scalable, and secure technology environment. Through strategic collaboration, Oakwood evolved from a basic server setup to a sophisticated network supported by two data centers, cloud infrastructure, and 24/7 cybersecurity protection. This partnership enabled Oakwood to grow from \$140 million to \$862 million in assets without expanding its internal IT team, empowering leadership to focus on strategic growth while maintaining operational excellence.

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Integris allows me to operate at a strategic level... instead of pulling me into the daily grind.



**Edward Franco**  
Former CTO

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### The challenge

When Oakwood Bank relocated its charter from Oakwood, Texas, to Dallas, it faced a significant hurdle: a simplified and outdated IT infrastructure. The bank operated with just a single onsite file and print server and two phone servers, which were insufficient to support its ambitions for growth and acquisition. With the acquisition of the Community Bank of Snyder in 2019 and a surge in assets from \$140 million to \$284 million, Oakwood needed a scalable, secure, and cost-effective IT environment. The internal team had basic policies and procedures in place but lacked the tools, staff, and expertise to protect and expand the network effectively.

### The solution

To meet these challenges, Oakwood Bank partnered with Integris, a managed services provider with deep expertise in banking IT and cybersecurity. Integris helped Oakwood evolve from a basic server setup to a sophisticated infrastructure that included two data centers, a cloud environment, and a full cybersecurity team. The partnership introduced the Cyber Defense Program, later upgraded to the One Defense Program, providing 24/7 protection without the need for costly internal staffing. Oakwood was also assigned a dedicated account management team of 4–5 experts who understood banking operations and cybersecurity, enabling seamless support and strategic guidance.

### The outcome

With Integris as a trusted partner, Oakwood Bank scaled rapidly and securely, doubling its assets and expanding its footprint – all without increasing its internal IT headcount. The bank's leadership was able to focus on strategic initiatives rather than day-to-day technical issues, thanks to Integris' responsive and knowledgeable support team. Even during the offboarding process following Oakwood's acquisition by b1Bank in 2024, Integris remained a reliable ally, assisting with network transitions and access requests from the acquiring institution. **The partnership exemplified how managed services can empower community banks to grow efficiently while maintaining operational excellence.**



Serving Texas since 1900, Oakwood Bank has grown from a trusted community bank into a dynamic financial institution. Guided by CEO Roy Sally, the bank expanded its footprint in 2019 with the acquisition of the Community Bank of Snyder, positioning itself for continued strategic growth. Oakwood Bank remains committed to its roots – building lasting relationships, establishing trust, and delivering the highest level of banking services.

# Integris.

[integrisit.com](https://integrisit.com)

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## Who We Are

Integris is a national leader in future-ready managed services, delivering innovative solutions that drive digital maturity for small to midsize businesses.